





Frequently Asked Questions

Train-the-Trainer programme

1. Q: What is the total duration of the Train-the-Trainer (TTT) programme (# of days, hours during the specified training period)?

A: For the trainings on both Impact Measurement & Management (IMM) and Impact Investment Readiness (IIR), there will be approximately 15 sessions covering a total of approximately. 36 hours. This excludes preparation time required for the tutorials and the exam. Taking his time into account as well, the overall total required time (i.e. for sessions, preparation and exams) will be approximately 90 hours/11 working days per person. The programme will take place from April to July 2025.

2. Q: Do service providers need to be based or have an office in the countries included in the program's geographical scope?

A: Having a strong track record and level of activity in one of the selected countries (Cambodia, Kenya, India or Ghana) is an absolute requirement. An actual company registration/office in one of those countries is not a strict requirement but will be considered a strong pre in the selection process.

3. Q: How many people per organisation can participate in the TTT programme?

A: Each applying service provider has to assign three staff members.

4. Q: How many WASH businesses are you targeting for technical assistance (Foundational Support) after the TTT programme?

A: We are targeting 10 WASH impact enterprises to receive Foundational Support. These enterprises will be based in Cambodia, India, Ghana or Kenya. The number of enterprises that the service provider will support will depend on the country locations and specific needs of the enterprises. We are expecting that one service provider will guide around 2 enterprises.

5. Q: What is the indicative ILF for WASH budget for service providers delivering Foundational Support?

A: The budget for service providers delivering Foundational Support is greatly dependent on the selected number and needs of enterprises in each country. In the previous edition of the programme, the budget was between EUR 7.000 and EUR 18.000 per enterprise that received Foundational Support.







6. Q: Does participation in the TTT programme guarentee the opportunity to provide technical assistance in the Foundational Support programme?

A: No, the service providers must graduate the TTT programme in order to get certified to provide technical assistance support in the Foundational Support programme. Participation in the TTT programme will provide the service provider with deep knowledge and skills on Impact Management & Measurement and Impact Investment Readiness that can be used in their regular offering.

7. Q: Will the TTT programme be delivered online or are there any parts of the programme on a physical location?

A: All the components of the TTT programme will be delivered online by Roots of Impact. There are no physical activities within the TTT programme.

8. Q: In what language will the TTT programme be delivered?

A: The TTT programme will be delivered to the service providers in English. It is therefore important that participating staff of the service provider at least have a professional working proficiency level in English.