



Job Description

Deputy Chief of Party / Private sector specialist for the Kenya-RAPID program

Aqua for All seeks a Deputy Chief of Party (DCOP) for a 5-year WASH & livestock program in Kenya. In day to day activities the DCOP will take the specific responsibility of Private Sector Specialist. The DCOP will be seconded by Aqua for All to the Millennium Water Alliance who is the lead partner in this program. The DCOP will need to understand the overall program activities and progress, to be able to represent the program and replace the Chief of Party during absence. S/he will work closely together with the Chief of Party (COP), with other technical leads/specialists in the program and with Aqua for All colleagues in the Netherlands. The DCOP / Private Sector Specialist is a full time position.

Background

The Kenya Resilient Arid Lands Partnership for Integrated Development (Kenya-RAPID) mobilizes financial and technical resources from development partners, national government, county government and the private sector to support sustainable and resilient livelihoods by improving water availability and water service delivery to people and livestock, and improve rangelands in Kenya's Arid and Semi-Arid Lands (ASAL's).

Over the next five years (2015-2020) the Kenya RAPID program focuses on five Northern counties with high poverty rates, chronic food and water insecurity and low access to basic services: Garissa, Marsabit, Isiolo, Turkana and Wajir. The Kenya RAPID program will facilitate a process that supports the growth and capacity strengthening of public, civil society, community and private sector institutions to increase access to water for people and livestock and rebuild a healthy rangeland management ecosystem. The Kenya RAPID program rejects the 'business as usual' approach to development. All five counties and every one of the program partners is a co-investor.

There are three Strategic Objectives that will guide the program toward its goal:

1. A responsive and accountable governance framework in place at county level	Supporting the establishment of a responsive and accountable governance framework is in place and operational at county level that ensures sustainable provision of WASH and pasture
2. Replicable and scalable business models for sustainable WASH and livestock service delivery	Strengthening replicable and scalable business models for sustainable WASH and livestock service delivery have been developed and operationalized
3. Increased access to sustainable WASH services	Facilitating communities to have increased access to sustainable WASH services and improved rangeland management

Aqua for All's role in the program

Aqua for All, a Dutch not-for-profit organisation, focusses on innovative, scalable, replicable public-private partnership programs in integrated WASH. We stimulate and strengthen Public Private Partnerships among businesses, funding/financing actors, governments, NGOs and knowledge institutes while engaging private sector participation. Aqua for All supports innovation and local entrepreneurship while



reaching as many people as possible. Facilitating the financial engineering of programs within their value chain - from innovation to full implementation of a program - is a unique selling point of our organization. For more information see www.aquaforall.org.

Aqua for All will serve as the lead program partner in coordinating activities under strategic objective 2. The public private partnership specialist will be employed by Aqua for All and be appointed as DCOP and private sector coordinator within the Program Coordination Unit (core team) based in Nairobi.

Role of the DCOP and Private Sector Specialist

Next to DCOP responsibilities (overseeing and co-managing the program, replacing the COP when needed), the private sector specialist will serve as the primary link between communities, the county governments, the private sector resource partners at national level and other value chain actors/small medium enterprises at the county level. S/he will lead initiatives to catalyse investment in the water and livestock sectors, identify innovative opportunities & business models, employ market driven strategies for both product and service upgrading, facilitate relevant linkages, align incentives of the key partners and facilitate innovative upgrade across the WASH and livestock sector in the 5 target counties.

Activities and responsibilities

- Overall program management, complementary to the activities of the Chief of Party.
- Overseeing, coordinating and aligning the contribution of private sector resource partners in the Kenya RAPID and assessing their deliverables
- Linking pin within the program's governance structure between private sector resource partners, the Program Management Unit and the County Coordination Units (CCU's) in each of the counties
- Oversee and coordinate activities of consultants/(temporary) staff hired to support business development at county level
- Work with county governments to ensure strong incentives such as appropriate laws, financial incentives and reduce barriers for entrepreneurs that enter the sanitation market or public private partnerships
- Support the development of value chain analyses on WASH and livestock in the 5 ASAL Counties through effective research and designing interventions; determine the key demand and supply side constraints in the value chain and opportunities that the project can leverage on.
- Work with the private sector partners to identify information collection nodes across the demand and supply chains and development of sustainable and effective information collection and dissemination mechanisms
- Design and implement a market-driven strategy that creates incentives for commercial investment in the WASH and livestock sector resulting to private-sector led solutions to myriad market constraints (in collaboration with the private sector resource partners, MWA implementing partners, county government and local communities)
- Come up with appropriate strategies for creating economy of scale in rural areas; mobilizing private sector financing and other creative commercially oriented strategies for O&M of WASH facilities, and meeting capital costs of water and sanitation services
- Work with key stakeholders in government, civil society and private sector to develop new (PPP) models of for improved water supply and sanitation services
- Help identify (local) entrepreneurs that can play a role in creating cost recovery mechanisms for sustainable WASH and livestock service delivery
- Identify capacity building needs of value chain actors (e.g. small enterprises) and provide technical assistance to existing and emerging enterprises, and support the development of new innovative ones



- Coordinate linkages with financial institutions and facilitate a range of financial instruments or credit services to facilitate access to water and sanitation products and services by stimulating the necessary push-pulls between supply of hardware and credit services and community demand for the same.
- Facilitate, document and share lessons learned and best practices within the consortium. Promote learning and innovation among stakeholders.

Qualifications

- At least 10 years demonstrated experience and skills in project management, planning, implementation, and monitoring and evaluation (M&E) in multi-partner and cross-sectorial development programs
- A minimum of a Master's degree in a relevant discipline such as Development - Agricultural Economics, Agribusiness, and/or Business management / Entrepreneurship Development
- Minimum of 8 years' experience in private sector or providing technical assistance to improve private sector performance, like regional/international value chain development, Water and Sanitation Supply Chain Advisory capacity, business development of (micro-)enterprises and/or (rural micro-) finance
- Preference will be given to candidates with considerable working experience in ASAL areas
- Entrepreneurial attitude – opportunity thinker
- Innovative and creative in solving problems, no business-as-usual attitude.
- Experienced in successful cooperation with and network in the (inter)national private sector working on development topics, either from Corporate Social Responsibility perspective or from core business perspective.
- Good understanding of and experience in working with local communities and government agencies at national, provincial, and local levels in Kenya
- Ability to work independently and with the team;
- Excellent organizing skills and interpersonal skills; facilitation, communication and negotiation skills

Job location

Nairobi (MWA Kenya office) with occasional travel to the program's focus counties.

Application procedure

Interested candidates are requested to apply before 4 December 2015 by sending a cover letter, CV and a list of 3 professional references to: m.batterink@aquaforall.org. Only shortlisted candidates will be contacted. Job interviews will be held in Nairobi.

More information on the position and on the Kenya RAPID program can be obtained by contacting Doris Kaberia – Chief of Party Kenya RAPID (doris.kaberia@mwawater.org) / +251 728272279.